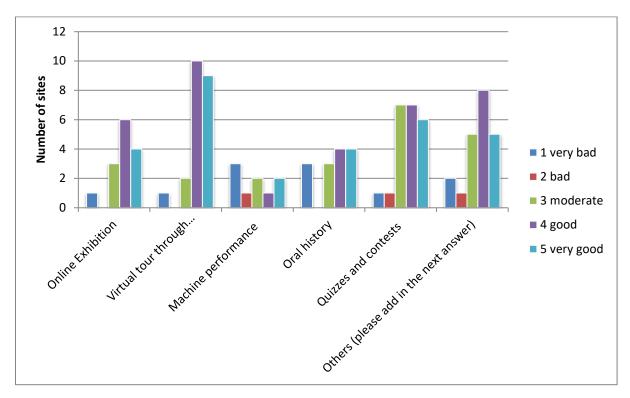






## Question 1: Which digital offers do you use during the Covid-19 crisis and what are your experiences with them?

(1 = very bad, 2 = bad, 3 = moderate, 4 = good, 5 = very good)



Results: The most successful offers are virtual tours followed by quizzes and contests and online exhibition.

### Other digital offers ERIH sites use:

#### **B2C (Consumer marketing)**

- Podcasts
- Tutorial videos by staff
- View "Behind the scenes"
- Home schooling, share education materials and short "lessons" dedicated to heritage themes
- Historic photography
- Encourage visitors to share photographs of the site
- Facebook & Instagram small stories
- Newsletter
- Children's activity sheets, DIY, experiments (YouTube)
- Ticket offers and sales (for visits after the lockdown)

#### **B2B** (Business marketing)

- Webinars, Online meetings, video conferences
- Sharing documents, studies

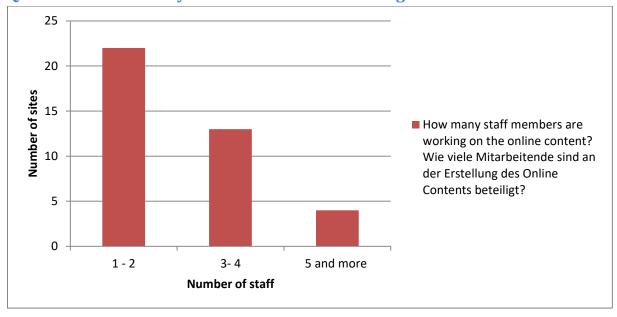






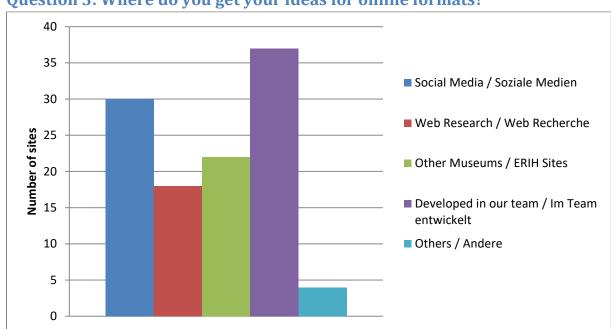


Question 2: How many staff members are working on the online content?



Results: Most of the teams involved in designing and producing the online content are small: half of the participants report a maximum of two people, one of three has three to four online editors. Single sites are supported by volunteers or cooperate with local broadcasting companies.

Question 3: Where do you get your ideas for online formats?









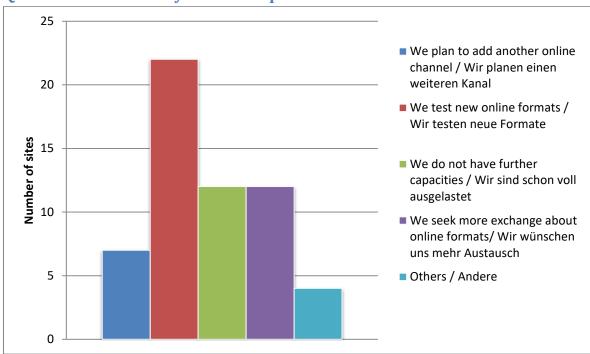


#### Other sources of ideas:

- Webinars
- From books (especially children's books)
- Photos from our photographic archive; ask people to tells a story starting from a photo proposed by us or thematic videos to tell parts of our archive

Results: Most sites develop their ideas in the team, get them from social media or other museums/ERIH Sites.

## Question 4: What are your future plans



#### Others:

- Depends on what our members most urgently need
- Build on more staff, more technical capacities
- More co-operational formats
- Continue with the activities after Covid-19
- Podcasts and virtual tours
- Build an online exhibition
- Visits 360°
- Digitise more of the collection
- Redevelop website
- Invent an online booking system

Results: About half of the participants are planning to test new online formats, with seven teams even considering to add a new online channel. To ensure long-term benefits, a number of sites plan to pursue their newly launched online activities beyond Covid-19.

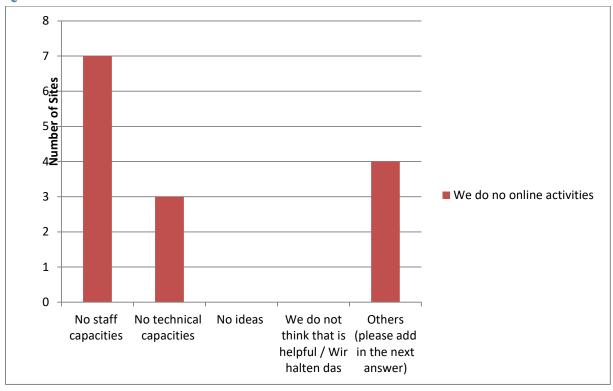








## Question 5: We do no online activities



Results: 20 percent of the participants (10 sites) do not increase their online activities; the majority reports a lack of staff or lack of technical resources.

### Other reasons why:

- Collection not digitised
- Lack of staff experience
- Closed for renovation
- Not yet activities designed

Due to number of sites who answered (50) the results of this survey are only qualitative.

